



# INTERNATIONAL EGG AND POULTRY REVIEW

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## Thailand

In 1999 both broiler integrators and chick producers enjoyed relatively low production costs, due mainly to a decline in prices for feed ingredients. Average prices for corn, soymeal and fishmeal dropped by 8, 15, and 18 percent respectively in 1999 when compared to 1998 and the average chick price in 1999 was 12 percent lower. In 2000 broiler producers may face increased costs of production as a result of an upward trend in prices for feed ingredients. The current cost of broiler production is 24.50 baht/kg (about 30 cents/lb). About 85 percent of the cost of production is from feed and the cost of day old chicks.

Due to lower costs of production and decreased export prices, wholesale prices for live broilers reported by the Ministry of Commerce in 1999 dropped by 17 percent, to about 44 cents/lb. Retail prices also declined. Domestic consumption is forecast to increase 5-10 percent in 2000.

Thailand's chicken meat exports in 2000 are forecast to grow a mere 1 percent to 280,000 tons. According to the Thai Broiler Processing Exporters Association, total exports of broiler meat in 1999 declined from 281,719 tons in 1998 to 276,072 tons, due mainly to a depreciation in Brazilian currency and heavier competition of Chinese and U.S. broiler meat in the Japanese market. Thailand has been less competitive in uncooked products and Thai broilers producers are expected to increase sales of cooked products to Japan and the EU at the expense of uncooked products in 2000.

Genetically Modified Organism (GMO) products are not a serious concern in marketing Thai broiler meat, especially to EU and Japan. According to trade sources, customers do not require a certificate of GMO-Free products for uncooked broiler meat as they are automatically considered as GMO-Free products. However, Thai broiler processors need to provide a GMO-Free certification to a few customers for cooked broiler meat. Some importers in the EU and Japan have begun to require that broiler meat must originate from farms which meet specific conditions, and in turn pay a premium of 10-15 percent. Trade sources believe that the demand for these specialty products will be on the rise.

Source: USDA/Foreign Agricultural Service

## Accession to the EU

On February 15 accession proceedings were formally launched with Slovakia, Latvia, Lithuania, Romania, Bulgaria and Malta. While these countries are a couple of years behind the "first wave" applicants of Poland, Hungary, the Czech Republic, Slovenia, Estonia and Cyprus, it is generally considered that some in the "second wave" could catch up or even overtake countries in the first group.

Source: International Egg Commission

## Eggs from non-GM Soy

Groupe Glon Sanders, a leader in animal nutrition in France, has announced that since February 2000 one of its subsidiaries has marketed eggs under the Matines brand mark that are stamped "Soja de Pays." The stamp signifies that the eggs were produced on farms where the layer feed's soy meal is guaranteed to have been obtained from beans for which the seeds were non-genetically modified.

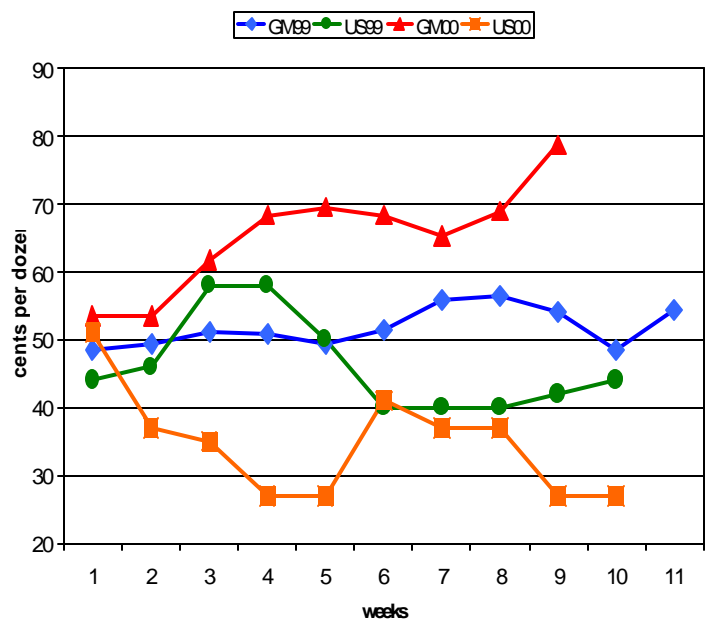
Source: International Egg Commission and various sources

## U.S. Shell Egg Exports

European importers have contracted for a second purchase of fresh shell eggs from the United States. United States Egg Marketers (USEM) and United Egg Producers (UEP) have contracted to ship an export order for 112 truckloads of eggs that will be shipped to Europe, Hong Kong and the Middle East Gulf States. Sixty container loads are destined for Europe, twelve for Hong Kong, and the remaining 48 will be shipped to the Middle East. In February 125 truckloads were shipped to Europe for use by further processors. USEM members will ship 75 percent of the eggs and UEP members will supply the remaining 25 percent. USEM and UEP are both national egg marketing cooperative with memberships and/or egg production throughout the United States.

Source: United States Egg Marketers, Inc.

**1999 and 2000 Price Comparisons of  
U.S. and German Large Size, Ungraded Eggs**



US = United States, GM = Germany. U.S. prices are the Tuesday Iowa-Minnesota-Wisconsin reported price for large.

**Inspected Egg Products-U.S. & Canada Export/Import Trade**  
**U.S. Exports to Canada, in Pounds (Preliminary)**

Type	Week Ending March 11, 2000		Year-To-Date	
	(000)	1999/1	(000)	1999
Liquid	104	188	1,316	2,515
Frozen	0	0	40	6
Dried	0	41	58	99
Total	104	229	1,414	2,620

**U.S. Imports From Canada, in Pounds (Preliminary)**

Type	Week Ending March 11, 2000		Year-To-Date	
	(000)	1999/1	(000)	1999
Liquid	83	0	1,128	731
Frozen	54	0	97	74
Dried	0	0	321	10
Total	137	0	1,546	815

**Inspected Shell Eggs****U.S Exports To Canada, In 30-Dozen Cases (Preliminary)**

	Week Ending March 11, 2000		Year-To-Date	
	2000	1999/1	2000	1999
Jumbo	0	19	92	45
Extra Large	270	1,002	3,743	3,697
Large	2,985	5,798	22,883	17,806
Medium	1,989	1,632	6,837	7,621
Ungraded	2,250	690	8,430	47,459
Misc	0	0	1,500	0
Total	7,494	9,141	43,485	76,628

/1 Comparable Week, to-date figures may not total due to rounding.

Source: USDA/AMS Poultry Programs, Market News Branch in cooperation with Agriculture Canada, Poultry Development Division.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 17-MAR-00

**CHICKEN PRICES**

	-----FROZEN-----		-----FRESH-----	
	FOB	DELIVERED	FOB	DELIVERED
FAT				
CONTENT	DOCK		DOCK	
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	20.00	20.00	12.50-13.00	13.25-15.00
WTD AVERAGE	20.00	20.00	12.79	13.66

510,000 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	-	22.00	9.50-13.00	12.00-15.00
WTD AVERAGE		22.00	10.91	13.26

2,121,600 pounds, this includes 244,800 pounds for export shipment.

20% OR MORE				
RANGE	-	-	-	14.00
WTD AVERAGE				14.00

40,800 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**LIVE POULTRY SLTRD UNDER INSPECTION W/E 11-MAR-00**  
(PRELIMINARY)**U.S. FOWL SLAUGHTERED DOMESTICALLY**

	LIGHT	HEAVY	TOTAL
	HENS	HENS	HENS
	THOUSANDS		
HEAD	2,109	1,513	3,622
LAST WEEK	2,111	1,361	3,472
SAME WEEK YR AGO	2,060	1,241	3,301
TO-DATE/2000	20,364	13,524	33,888
TO-DATE/1999	21,583	13,174	34,757

**U.S. FOWL SLAUGHTERED IN CANADA**

	LIGHT	HEAVY	TOTAL
	HENS	HENS	HENS
	THOUSANDS		
HEAD	408	0	408
LAST WEEK	390	0	390
SAME WEEK YR AGO	456	6	462
TO-DATE/2000 (R)	5,389	27	5,416
TO-DATE/1999	4,789	81	4,870

SOURCE: AGRICULTURE CANADA, POULTRY DEVELOPMENT DIVISION

**TOTAL U.S. FOWL SLAUGHTERED IN THE U.S. AND CANADA**

	LIGHT	HEAVY	TOTAL
	HENS	HENS	HENS
	THOUSANDS		
HEAD	2,517	1,513	4,030
LAST WEEK	2,501	1,361	3,862
SAME WEEK YR AGO	2,516	1,247	3,763
TO-DATE/2000	25,753	13,551	39,304
TO-DATE/1999	26,372	13,255	39,627

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 17-MAR-00

**CHICKEN PRICES**

	-----FROZEN-----		-----FRESH-----	
	FOB	DELIVERED	FOB	DELIVERED
FAT				
CONTENT	DOCK		DOCK	
15% OR LESS				
RANGE	15.00-18.00	-	15.00-16.50	-
WTD AVERAGE	15.59		15.93	

787,000 pounds, this includes 272,000 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	-	-	-	15.00
WTD AVERAGE				15.00

280,000 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	12.00-15.00	13.00	13.00	12.00-14.00
WTD AVERAGE	13.87	13.00	13.00	13.67

1,724,000 pounds, this includes 714,000 pounds for export shipment.

20% OR MORE				
RANGE	-	-	-	12.75
WTD AVERAGE				12.75

320,000 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS

MARCH 17, 2000

Trade sentiment mostly steady on tom breast meat, fully steady on thigh meat. Demand was active for trims, however offers were limited. Mechanically separated turkey (MST) was mostly balanced as processors were reluctant to produce MST at current prices. Full trucklot volumes of ground breast trim moved at 110 and a half load of tails at 17 cents. Export activity was active on thigh meat to the border. One load of scapula moved into export channels at 83 cents.

**FRIDAY, MARCH 17, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS		R	25.00	80	24.47	224
WINGS FULL-CUT - TOMS	19.00		19.00	300	19.57	420
WINGS, V-TYPE, TOM						
TAILS		W	17.00	120	17.13	212
MECHANICALLY SEPARATED 4/	12.00		12.00	52	12.00	52
THIGH MEAT - FROZEN	65.00-67.00		66.10	384	65.40	848

**THURSDAY, MARCH 16, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	25.00		25.00	80
WINGS FULL-CUT - TOMS	22.00		22.00	80
WINGS, V-TYPE, TOM				
TAILS		W	17.00	120
MECHANICALLY SEPARATED 4/				
THIGH MEAT - FROZEN	66.00		66.00	120

**WEDNESDAY, MARCH 15, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		M	24.18	144
WINGS FULL-CUT - TOMS	19.00		19.00	40
WINGS, V-TYPE, TOM				
TAILS	17.00		17.00	120
MECHANICALLY SEPARATED 4/				
THIGH MEAT - FROZEN	65.00		65.00	40

**TUESDAY, MARCH 14, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		M	24.18	144
WINGS FULL-CUT - TOMS		F	20.12	356
WINGS, V-TYPE, TOM				
TAILS	16.00-19.00		17.30	92
MECHANICALLY SEPARATED 4/		T	16.00	120
THIGH MEAT - FROZEN	65.00		65.00	200

**MONDAY, MARCH 13, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	24.00-24.25		24.18	144
WINGS FULL-CUT - TOMS		F	20.12	356
WINGS, V-TYPE, TOM				
TAILS		R	18.00	40
MECHANICALLY SEPARATED 4/		T	16.00	120
THIGH MEAT - FROZEN	63.00		63.00	104

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Product contains 15-20% fat with skin added.

210 WALNUT STREET, ROOM 951, DES MOINES, IOWA, 50309 515/284-4471 FAX 515/284-4468

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